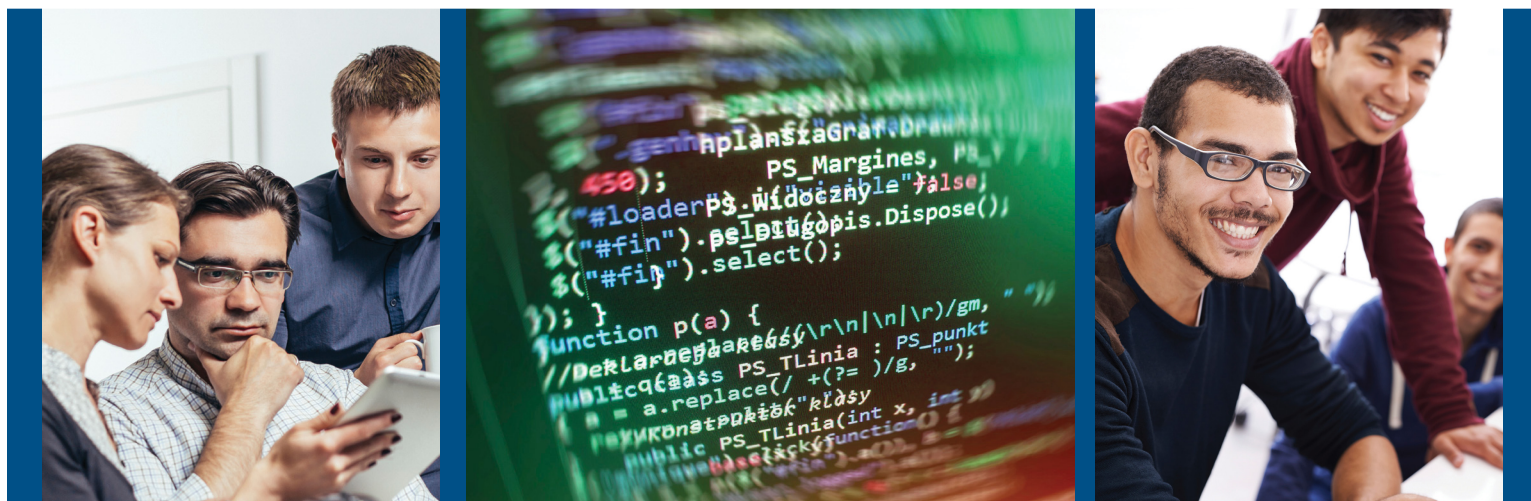




Salesforce Implementation, Integration and Support Services (SISS) Blanket Purchase Agreement (BPA)

Procure expert Salesforce services on an agile basis



Introduction

GSA's Salesforce Implementation, Integration and Support Services (SISS) Blanket Purchase Agreement (BPA) gives government agencies a fast and effective way to procure Salesforce services through a pool of highly-qualified vendors with deep experience and expertise in the Salesforce platform.

This is a multiple-award, government-wide BPA that consolidates the government's Salesforce technical development, operations and maintenance, and implementation strategy requirements into one procurement vehicle. It can replace numerous agency-specific contracts, reducing both contract duplication and the government's administration costs.

Contract Scope

The Salesforce multi-agency BPA is open to all Federal agencies as part of GSA Order ADM4800.2H and awarded under Multiple Award Schedule (MAS) IT Schedule 70. The BPA is organized into seven functional areas:

- Functional Area 1: UX Design, Business Analysis, Development, Integration
- Functional Area 2: Data Management and Security
- Functional Area 3: Program Management Support and Center of Excellence Governance
- Functional Area 4: Release Management and Post-Implementation Maintenance Support
- Functional Area 5: Support / Help Desk
- Functional Area 6: Training
- Functional Area 7: Agile Coaching and Agile Portfolio

How to Order

For more information and to view our ordering guide, please visit our website at <http://www.gsa.gov/portal/content/120966>.



Contract Features

- Five-year period of performance
- Estimated value: \$503 Million
- Actively supports the Federal IT Acquisition Reform Act (FITARA) by establishing technical development standards
- This is a multi-agency BPA open to all federal agencies as part of GSA Order ADM4800.2H
- Contract types: Firm-Fixed Price (FFP), Labor Hour (LH), and Time and Materials (T&M) or a mixture of types. Firm-Fixed Price orders are preferred, as stated in FAR 8.405-3(c)(3)

Benefits

- Increases speed and efficiency as a streamlined strategic-sourcing vehicle for Salesforce professional services
- Lowers overall costs by leveraging the buying power of the government into a consolidated services vehicle
- Helps agencies meet their socioeconomic goals--each BPA holder has committed to a minimum of 15% small business participation
- Supports the development of hundreds of shareable cloud applications and public-facing community portals for thousands of users

Vendor Partners

The Salesforce BPA offers established and proven Salesforce implementation partners who can manage implementations and integrations within complex, multi-organizational government cloud ecosystems.

The BPA Holders are:

- Accenture
- Acumen Solutions
- Capgemini
- Deloitte
- PhaseOne
- PricewaterhouseCoopers

GSA Labs

This BPA actively supports FITARA by establishing standards that make it possible for agencies to reuse and share applications and utilities. In the spirit of the Shared Platform principle (US Digital Government Strategy), GSA encourages agencies to share the Salesforce applications, code, and best practices they develop with the rest of the Federal community.

To view government applications already shared for your agency's reuse, please visit GSA Labs at labs.gsa.gov.